

Since 1989, Terrell Watt, AICP, has owned Terrell Watt Planning Consultants. Ms. Watt's firm specializes in planning and implementation efforts focused on regionally-significant projects that promote resource conservation and sustainable development patterns. Prior to forming her own consulting group, she was the staff planning expert with the environmental and land use law firm Shute, Mihaly & Weinberger. She is an expert in general and specific planning, open space and agricultural land conservation and environmental compliance. Her skills also include facilitation, public outreach, and negotiation. Terrell works with a wide variety of clients throughout California including non-profit organizations, government agencies and foundations. Her recent projects and roles include:

- Consultant to the Orange County Green Vision Project and lead negotiator to secure approximately \$273 million for conservation in the Orange County Transportation Sales Tax Measure (Renewed Measure M) adopted in 2006. The Green Vision Project mapped and characterized potential lands for acquisition in the County. That list is input to the mitigation list for the County of Orange Measure M Transportation Sales Tax measure.
<http://www.fhbp.org/projects/green-vision.html> http://www.octa.net/measure_m.aspx
- Co-Lead negotiator to secure an Agreement with the Tejon Ranch Company for the permanent protection of 240,000 acres (90% of the Tejon Ranch. Acting Interim Executive Director of the new Non-Profit Tejon Ranch Conservancy from 2008 until January 2009. Currently representing the Resource Groups as the option holder for the purchase of 62,000 acres on the Ranch.
- Consultant to the Huntington Beach Wetlands Conservancy to develop their strategic plan, including identification of conservation targets.
- Consultant to The Nature Conservancy on numerous conservation planning efforts including the central coast counties. Identified "no regrets" properties to guide TNC and the Resources Legacy Fund Foundation priority acquisitions plan.
- Consultant to the Martis Fund coalition to develop a conservation priority map for acquisition through purchase and donation. Through agreements reached in 2008-09, the stage was set to secure the land identified on the conservation map by donation and purchase. Currently act as the consultant to the Martis Fund, a foundation established to fund the implementation of the Valley-wide agreements. In 2008, the 1,482 acre Waddle Ranch, identified as a key acquisition on the conservation plan was purchased with support from the Martis Fund.
- Participant on the advisory panel to the California Statewide Infill Study project conducted by UC Berkeley's Institute for Urban and Regional Development and sponsored by BTH, HCD and Caltrans. The outcome of this project is a California Infill Parcel locator tool to pinpoint sites for infill throughout California. <http://infill.gisc.berkeley.edu/>