Join us for a week of engaging presentations on Alternative Dispute Resolution. Sign up for the Annual 1L Negotiations Competition at the end of any presentation (spots are limited).

**MONDAY**
**9/11/2017**
**NOON**
**Room 2302**
**Show me the money!**
Victoria Pynchon is a King Hall alumna and co-founder of She Negotiates, a negotiation consulting company. She has a master’s degree in dispute resolution and has authored two dispute resolution books, *The Grownups’ ABCs of Conflict Resolution* and *Success as a Mediator for Dummies*. Victoria’s work has been featured on NPR’s “All Things Considered,” as well as in the *New York Times*, *CNN*, and the *Wall Street Journal*. Join us as Victoria shares her insights on the field of mediation and alternative dispute resolution and, specifically, how to effectively negotiate your compensation. *In ’N’ Out will be served.*

**TUESDAY**
**9/12/2017**
**NOON**
**Room 2304**
**Hostage Negotiations with Captain Rex Osborn**
Hostage negotiators are problem solvers like lawyers—but with life and limb hanging in the balance. Capt. Rex Osborn is a veteran law enforcement officer with more than three decades of experience. He is also a popular radio personality and columnist who has appeared on ABC, NBC, FOX, CNN, and CBS. A KHNT favorite, Capt. Osborn will discuss high-stakes negotiations in a unique field. Come hear his gripping stories of over 200 successful outcomes and two that did not end so well. *Dumpling House will be served.*

**WEDNESDAY**
**9/13/2017**
**NOON**
**Room 2302**
**Unique Perspectives on Negotiations Panel Discussion**
Join the Negotiations Team for a panel discussion covering negotiations across three distinct areas of legal practice. Learn how negotiations compare depending on a client’s needs and the opposing party. Also, discover what challenges may arise in negotiations for criminal, private, and public practice. *Taqueria Guadalajara will be served.*

**THURSDAY**
**9/14/2017**
**NOON**
**Room 1301**
**Collaborative Practice and Negotiating Divorce**
Join prominent family lawyer Hal Bartholomew for a discussion of negotiations in the complicated area of family law. Hal is a King Hall alumnus, has been working as a family lawyer for over 25 years, and is certified by the State Bar of California as a Family Law Specialist. Hal will share his insights on the strategies for mediating and negotiating in contentious divorces. Hal will also discuss collaborative practice and interest-based negotiation. *Ike’s will be served.*

**FRIDAY**
**9/15/2017**
**NOON**
**Room 1001**
**1L Competition Orientation with Professor Shestowsky**
1L Negotiations Competitors are required to attend this special presentation by the Team and the Team’s Faculty Advisor Professor Shestowsky. We will discuss how to strategize and prepare for the 1L Negotiations Competition. Competitors will receive their fact pattern at this training. *Woodstock’s Pizza will be served.*

**SATURDAY**
**9/23/2017**
**Annual 1L Negotiation Competition**
Put your skills to the test against your classmates! In teams of two, participants represent their client’s interests against another team of students. Two rounds. Team up with a friend or we will assign you a partner. Sign up at any Shark Week event (spots are limited).